

Consolidated Financial Statements

December 31, 2010



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INDEPENDENT AUDITORS' REPORT

To the Members of Council, Inhabitants and Ratepayers of The Corporation of the Town of Niagara-on-the-Lake

We have audited the accompanying consolidated financial statements of The Corporation of the Town of Niagara-on-the-Lake, which comprise the consolidated statement of financial position as at December 31, 2010, and the consolidated statements of operations and accumulated surplus, change in net financial assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of The Corporation of the Town of Niagara-on-the-Lake as at December 31, 2010, and the results of its operations, changes in net financial assets and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Niagara-on-the-Lake, Ontario August 15, 2011

CRAWFORD, SMITH AND SWALLOW CHARTERED ACCOUNTANTS LLP

LICENSED PUBLIC ACCOUNTANTS

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

December 31, 2010

	2010	2009
Financial Assets	\$	\$
Cash	8,552,212	7,688,655
Taxes receivable - note 3	0,552,212	7,000,000
Current year	1,703,625	1,754,071
Prior years	1,830,520	2,171,259
User charges receivable	854,849	750,187
Accounts receivable	807,869	693,229
Long-term receivables	73,471	78,814
Note receivable - note 4	5,746,838	6,296,714
Long-term investment - note 4	13,037,259	12,180,376
	32,606,643	31,613,305
Contingent Liabilities - note 10		
Liabilities		
Accounts payable and accrued liabilities	4,686,150	3,407,286
Deferred revenue - obligatory reserve funds - note 5	1,103,836	1,617,849
Other current liabilities	1,743,548	1,712,028
Post-employment benefits - note 6	751,753	689,026
Net long-term liabilities - note 7	5,447,713	4,307,798
	13,733,000	11,733,987
Net Financial Assets	18,873,643	19,879,318
Non-Financial Assets		
Tangible capital assets	158,303,529	151,778,510
Inventories and prepaid expenses	216,800	198,467
	158,520,329	151,976,977
Accumulated Surplus - note 8	177,393,972	171,856,295

Signed on behalf of the Municipality:

Mayor

Chief Administrative Officer

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE CONSOLIDATED STATEMENT OF OPERATIONS AND ACCUMULATED SURPLUS

	2010 \$	2009 \$
Revenues	¥	Ψ
Taxation - note 3	8,609,473	7,972,240
User fees and charges	9,989,553	8,773,789
Government of Canada grants	1,528,304	553,442
Province of Ontario grants	2,336,848	1,858,023
Other municipality funding	116,942	379,958
Development levies earned	1,584,499	2,319,422
Interest and penalties	736,610	677,166
Investment income	527,015	781,174
Donations	278,255	395,049
Prepaid special charges	114,231	427,843
Gain on disposition of tangible capital assets	18,764	44,229
Other	486,545	830,970
Niagara-on-the-Lake Energy Inc. net income - note 4	856,883	1,875,006
	27,183,922	26,888,311
Expenses		
General government	2,547,933	2,376,111
Protection to persons and property	2,326,281	1,951,575
Transportation services	3,745,526	4,354,680
Environmental services	7,281,699	7,441,722
Health services	356,123	272,986
Social and family services	88,971	30,501
Recreation and cultural services	3,794,608	3,656,792
Planning and development	1,505,104	1,855,174
	21,646,245	21,939,541
Excess of Revenues Over Expenses	5,537,677	4,948,770
Accumulated Surplus, Beginning of Year	171,856,295	166,907,525
Accumulated Surplus, End of Year	177,393,972	171,856,295

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE CONSOLIDATED STATEMENT OF CASH FLOWS

·		
	2010	2009
	\$	\$
Operations		
Excess of revenues over expenses	5,537,677	4,948,770
Sources (Uses)		
Change in taxes receivable	391,185	(286,129)
Change in user charges receivable	(104,662)	(176,854)
Change in accounts receivable	(114,640)	22,004
Change in long-term receivables	5,343	(64,584)
Change in inventories and prepaid expenses	(18,333)	(31,308)
Change in accounts payable and accrued liabilities	1,278,864	(703,820)
Change in deferred revenue - obligatory reserve		
funds	(514,013)	(1,854,640)
Change in other current liabilities	31,520	(119,546)
Change in post-employment benefits	62,727	(25,877)
	1,017,991	(3,240,754)
Non-cash charges to operations		
Amortization of tangible capital assets	3,950,395	3,808,787
Gain on disposal of tangible capital assets	(18,764)	(44,229)
Contributed tangible capital assets	(-+,,+-)	(350,381)
	3,931,631	3,414,177
Net increase in cash from operations	10,487,299	5,122,193
Capital		
Proceeds on disposal of tangible capital assets	25,223	50,262
Cash used to acquire tangible capital assets	(10,481,873)	(6,359,873)
Net decrease in cash from capital activities	(10,456,650)	(6,309,611)
Investing		
Niagara-on-the-Lake Energy Inc. net income	(856,883)	(1,875,006)
Decrease in note receivable	549,876	226,871
Net decrease in cash from investing	(307,007)	(1,648,135)
Financing		
New debt issued	1,891,000	
Debt principal repayments	(751,085)	(733,086)
Net increase (decrease) in cash from financing	1,139,915	(733,086)
Increase (Decrease) in Cash Position	863,557	(3,568,639)
Cash Position, Beginning of Year	7,688,655	11,257,294
Cash Position, End of Year	8,552,212	7,688,655

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE CONSOLIDATED STATEMENT OF CHANGE IN NET FINANCIAL ASSETS

2010 \$	2009 \$
5,537,677	4,948,770
(10,481,873)	(6,710,254)
3,950,395	3,808,787
25,223	50,262
(18,764)	(44,229)
(18,333)	(31,308)
(1,005,675)	2,022,028
19,879,318	17,857,290
18,873,643	19,879,318
	\$ 5,537,677 (10,481,873) 3,950,395 25,223 (18,764) (18,333) (1,005,675) 19,879,318

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

1. Significant Accounting Policies

The consolidated financial statements of the The Corporation of the Town of Niagara-on-the-Lake (the "Municipality") are the representations of management prepared in accordance with local government accounting standards established by the Public Sector Accounting Board ("PSAB") of the Canadian Institute of Chartered Accountants with the exception of providing budget figures (note 12).

(a) Basis of consolidation

(i) These consolidated financial statements reflect the assets, liabilities, revenues and expenses of the operating fund, reserves, reserve funds and changes in investment in tangible capital assets. It includes the activities of all committees of council and the following boards, municipal enterprises and utilities which are under the control of council:

Public Library Board Niagara-on-the-Lake Energy Inc.

The investment in Niagara-on-the-Lake Energy Inc. ("NOTLEI") is accounted for on a modified equity basis, consistent with the accounting treatment for government business enterprises. Under the modified equity basis, the business enterprise's accounting principles are not adjusted to conform with those of the Municipality, and inter-organizational transactions and balances are not eliminated. The Municipality recognizes its equity interest in the annual income or loss of NOTLEI in its "Consolidated Statement of Operations and Accumulated Surplus" with a corresponding increase or decrease in its investment asset account. Any dividends that the Municipality may receive from NOTLEI will be reflected as reductions in the investment account.

(ii) Partial-consolidated entities

The following joint local board is proportionately consolidated. See note 11.

Niagara District Airport Commission (Joint Board)

(iii) Accounting for Region and School Board transactions

The taxation, other revenues, expenses, assets and liabilities with respect to the operations of the school boards and the Region of Niagara are not reflected in the municipal fund balances of these consolidated financial statements.

(iv) Trust funds

Trust funds and their related operations administered by the Municipality amounting to \$1,428,776 (\$1,463,119 - 2009) are not consolidated, but are reported separately on the "Trust Funds Statement of Financial Position and Statement of Financial Activities and Changes in Fund Balances".

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

1. Significant Accounting Policies - continued

- (b) Basis of accounting
 - (i) Revenues and expenses are reported on the accrual basis of accounting.
 - (ii) The accrual basis of accounting recognizes revenues as they become available and measurable; expenses are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.
 - (iii) Non-financial assets

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year, and are not intended for sale in the ordinary course of operations. The change in non-financial assets during the year, together with the excess of revenues over expenses, provides the change in net financial assets for the year.

(iv) Tangible capital assets

Tangible capital assets are recorded at cost. Cost includes all directly attributable expenditures in the acquisition, construction, development and/or betterment of the asset required to install the asset at the location.

Amortization is recorded to reflect the cost, net of anticipated residual value, associated with the use of the asset in providing government services on a straight-line basis over the estimated useful life of the asset. Assets under construction are not amortized until the asset is available for productive use, at which time they are capitalized. Gains and/or losses on the disposal of an asset are recorded on the "Consolidated Statement of Operations and Accumulated Surplus" as "gain/loss on disposal of assets".

Tangible assets received as contributions are recorded at their fair market value at the date of receipt and are also recorded as revenue. Similarly, transfer of assets to third parties are recorded as an expense equal to the net book value of the asset as at the date of the transfer.

The historical cost of works of art or historical treasures have not been assigned to these assets nor disclosed in the consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

1. Significant Accounting Policies - continued

- (b) Basis of accounting continued
 - (iv) Tangible capital assets continued

Asset Class

		<u>Period</u>
General Assets		
Land	-	NIL
Yard improvements	-	15-20 years
Buildings and fixtures	-	10-60 years
Machinery and equipment	_	5-20 years
Vehicles	-	5-20 years
Information technology	-	4-10 years
Exterior lighting	_	20-40 years
Office furniture and		
equipment	-	10 years
Other	-	7-50 years
Infrastructure		
Roads	_	15-60 years
Water	-	10-80 years
Sewer	_	60-80 years
Streetlighting	~	30-60 years
Signage	-	7-20 years
Bridges and culverts	_	7-50 years
Bike paths and trailways	-	50 years
Guide rails	-	35 years
Sidewalks	-	60 years

(v) Inventories

Inventories are valued at average cost.

(vi) Deferred revenue

Funds received for specific purposes are accounted for as deferred revenue until the Municipality discharges the obligation which led to the receipt of the funds.

(vii) Government transfers

Government transfers are recognized in the period in which the events giving rise to the transfers occur, providing the transfers are authorized, eligibility criteria are met, and reasonable estimates of the amounts can be made.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

1. Significant Accounting Policies - continued

(b) Basis of accounting - continued

(viii) Use of estimates

The preparation of the financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that effect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenditures during the year. Actual results could differ from those estimates.

2. Operations of School Boards and the Region of Niagara

Further to note 1(a)(iii), the taxation, other revenues, expenditures and overlevies of the school boards and the Region of Niagara are comprised of the following:

	School	Boards	Re	gion
	2010	2009	2010	2009
	\$	\$	\$	\$
Taxation and user				
charges	11,396,480	10,962,606	30,976,337	20,369,657
Grants	20,292	20,417	409,205	411,741
	11,416,772	10,983,023	31,385,542	20,781,398
Requisitions	11,416,772	10,983,023	31,385,542	20,781,398
Overlevies (Underlevies) for the year				
Overlevies (Underlevies) at the end of year				

3. Tax Receivables and Revenues

Property tax billings are prepared by the Municipality based on an assessment roll prepared by the Municipal Property Assessment Corporation ("MPAC"). The property tax receivables and tax revenue of the Municipality are subject to measurement uncertainty as a significant number of appeals submitted by ratepayers have yet to be heard. The Municipality has established an allowance for doubtful accounts in the amount of \$ 65,000 (\$ 65,000 - 2009).

The Province of Ontario instituted a mandatory capping program through the provisions of Bill 79, which limited assessment related increases to 10% in 1998, and an additional 5% in each of 1999 and 2000. Multi-residential, commercial and industrial property owners experiencing decreases were also capped at appropriate levels to fund the phasing-in of increases. The Province has enacted Bill 140, which serves to extend the capping provisions of Bill 79 indefinitely. The legislation limits assessment related increases in property tax bills to 5%.

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

Investment in Niagara-on-the-Lake Energy Inc.		
	2010	2009
	\$	\$
Statement of Financial Position		
Current assets	5,170,554	4,348,470
Other non-current assets	841,228	1,065,674
Capital assets	20,849,461	21,027,090
Other assets	2,001,361	591,518
Total assets	28,862,604	27,032,752
Current liabilities	9,251,961	7,324,730
Other liabilities	826,546	1,230,932
Long-term note payable	5,746,838	6,296,714
Total liabilities	15,825,345	14,852,376
Net Assets	13,037,259	12,180,370
Statement of Financial Activities		
Revenues	20,032,285	18,091,522
Operating expenses	19,175,402	17,255,875
Net Income	856,883	835,647

In 2009, retained earnings for the company reflected an increase of \$1,039,359 related to a change in accounting policy related to future payments in lieu of corporate income taxes on a retroactive basis without restatement.

The Municipality has provided an assignment and postponement of claim on behalf of Niagara-on-the-Lake Energy Inc. for demand instalment loans in the amount of \$4,342,258 (\$3,949,959 - 2009) used to finance the construction of a new transformer station.

During the year, the municipality received \$ 549,876 (\$ 226,871 - 2009) as a partial repayment of the note receivable outstanding.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

5. Deferred Revenue - Obligatory Reserve Funds

The following balances are reflected as deferred revenue - obligatory reserve funds as provincial legislation restricts how these funds may be used and under certain circumstances these funds may be refunded.

	2010 \$	2009 \$
Building fund	42,358	106,730
Development charges	719,367	1,263,808
Federal gas tax	(721)	
Recreational land	342,832	247,311
	1,103,836	1,617,849

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

. Post-Employment Benefits		
	2010	2009
	\$	\$
Accrued vacation pay	197,026	160,031
Accumulated sick leave	43,670	44,968
Post-employment benefits	511,057	484,027
	751,753	689,026

Accrued Vacation Pay and Accumulated Sick Leave

As at December 31, 2010, employees of the Municipality have accumulated vacation pay credits in the amount of \$197,026 (\$160,031 - 2009). Any unused credits may be carried forward to the next year.

Under the Municipality's sick leave benefit plan, unused sick leave can accumulate and employees may become entitled to a cash payment when they leave the Municipality's employment at a rate of 50% of entitlement.

The liability for sick leave benefits as reflected in these consolidated financial statements has been determined on an actuarial basis using a discount rate of 4.75% and an inflation rate of 2%.

Post-Employment Benefits

The Municipality pays certain medical and dental benefits for early retirees and life insurance benefits on behalf of its retired employees. The Municipality recognizes these post-retirement costs in the period in which the employees rendered the services.

The liability for post-employment benefits as reflected in these consolidated financial statements has been determined on an actuarial basis using a discount rate of 4.75% (5%-2009) and an inflation rate of 2%.

As a result of an actuarial valuation on post-employment benefits conducted in 2011 for the year ending December 31, 2010, it was determined that an actuarial loss of \$141,883 existed. This amount is being amortized over the expected average remaining service life of 14 years for the employee group. The unamortized amount is \$127,588. The actual obligation is \$638,645.

Pension Agreements

The Municipality makes contributions to the Ontario Municipal Employees Retirement System ("OMERS"), which is a multi-employer plan, on behalf of 106 members of its staff. The plan is a defined benefit plan which specifies the amount of the retirement benefit to be received by the employees based on the length of service and rates of pay.

The amount contributed to OMERS for 2010 was \$ 360,300 (\$ 326,246 - 2009) for current service and is included as an expenditure in the "Consolidated Statement of Operations and Accumulated Surplus".

The Municipality has no past service obligation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

7. Net Long-Term Liabilities

(a) The balance of net long-term liabilities reported on the "Consolidated Statement of Financial Position" is made up as follows:

	2010 \$	2009 \$
The Municipality has assumed responsibility for the payment of principal and interest charges on certain long-term liabilities issued by other municipalities. At the end of the year the outstanding principal amount of this liability is	5,576,259	4,457,497
Of the long-term liabilities shown above, the responsibility for payment of principal and interest charges for tile drainage and shoreline property assistance loans have been assumed by individuals. At the end of the year the outstanding principal amount of the liability is	(128,546)	(149,699)
Net long-term liabilities, end of year	5,447,713	4,307,798

(b) Of the net long-term liabilities reported in (a) of this note, principal payments are due as follows:

	\$
2011	737,678
2012	763,466
2013	790,243
2014	499,363
2015	515,694
Thereafter	2,141,269

- (c) The long-term liabilities in (a) issued in the name of the municipality have received approval of the Ontario Municipal Board for those approved on or before December 31, 1992. Those approved after January 1, 1993 have been approved by by-law. The annual principal and interest payments required to service these liabilities are within the annual debt repayment limit prescribed by the Ministry of Municipal Affairs and Housing.
- (d) Interest expense on long-term debt amounted to \$212,949 (\$195,145 2009).

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Accumulated Surplus		
	2010	2009
	\$	\$
Invested in tangible capital assets	157,749,202	152,906,737
Operating fund	838,635	86,679
Reserves and reserve funds	6,221,504	5,382,613
Niagara-on-the-Lake Energy Inc. net equity	18,784,097	18,477,090
	183,593,438	176,853,119
Amounts to be recovered		
Post- employment benefits	(751,753)	(689,026)
Net long-term liabilities	(5,447,713)	(4,307,798)
	(6,199,466)	(4,996,824)
	177,393,972	171,856,295
(a) Operating fund balance		
	2010	2009
	\$	\$
To be applied in the following year to operations of the:		
Operating fund	807,292	55,088
Airport Commission	31,343	31,591
	838,635	86,679

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(b))	Reserves	and	reserve	fund	balances
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(b)	Reserves and reserve fund balances		
		2010	2009
		\$	\$
	Reserves set aside by council for specific purposes:	·	·
	Working funds	400,000	385,981
	Contingencies	347,294	197,168
	Waterfront acquisition	33,607	14,692
	Replacement of road equipment	218,031	185,904
	Replacement of building department equipment	21,198	16,078
	Replacement of recreation equipment	106,686	103,791
	Replacement of protection services equipment	10,000	10,000
	Upgrade to public works building	49,992	48,942
	Road improvements	50,784	103,109
	Consolidated sewer area	1,306,198	880,033
	Replacement of fire equipment	6,842	3,580
	Replacements of watermains	843,259	115,154
	Election expenses	•	45,000
	Computer equipment	36,861	40,611
	Cemetery roadway	•	25,000
	Parks and recreation	48,131	48,131
	Streetlighting	77,871	57,091
	Fire building and training tower		(29,462)
	Sidewalk improvements	58,058	50,491
	Industrial development	11,192	11,192
	Planning services	62,189	161,189
	Dock area improvement	121,183	6,183
	Winter maintenance	15,192	15,192
	Farm irrigation study	86,489	75,747
	Hydro interest reserve	283,533	333,533
	Community Centre	796,936	1,374,985
	Shoreline acquisition	118,509	68,620
	Provision for debt reduction	6,873	6,873
	Rate stabilization	525,694	792,040
	Training and development	11,856	11,856
	Capital variance	201,963	110,747
	Capital levy	39,446	
	Ontario disabilities	75,467	37,767
	Total Reserves	5,971,334	5,307,218

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

. Accumulated Surplus - continued		
(b) Reserves and reserve fund ba	lances - continued	
	201	0 2009
	\$	\$
Reserve Funds set aside by copurposes:	ouncil for specific	
Parking purposes	102,	699 5,088
Library development and	computer 147,	471 70,307
Total Reserve Funds	250,	170 75,395
	6,221,	504 5,382,613
(c) Niagara-on-the-Lake Energy	Inc. net equity	
	201 \$	0 2009
Niagara-on-the-Lake Energy note 4	/ Inc. net equity - 18,784,	097 18,477,090

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

9. Contractual Obligations and Commitments

Capital expenditures

The estimated future capital expenditures based on projects in progress at December 31, 2010 is approximately \$ 3,219,213 (\$ 5,049,619 - 2009) after deducting the expenditures incurred as at December 31, 2010. These projects will be financed by grants, subsidies and long-term liabilities in future years.

Niagara Health System St. Catharines Hospital

The Municipality is currently committed to funding \$3,500,000 of the local share amounting to \$60,000,000 to construct a new Niagara Health System ("NHS") hospital complex to be located in St. Catharines. The Municipality has approved a plan which results in an additional "tax" levy of \$100,000 in 2009, \$200,000 in 2010, \$300,000 in 2011, \$287,951 per annum for the years 2012 to 2021 and \$103,014 per annum for the years 2022 to 2031. As at December 31, 2010, \$300,000 has been collected and included in the "Working Funds Reserve" balance of \$400,000. The first instalment, in the amount of \$600,000, will be paid to the NHS at the end of 2011 and is to be used for equipment purchases only. All payments thereafter will be paid according to the payment plan approved by Council and will be used to fund both equipment and building construction costs.

10. Contingent Liabilities

From time to time, the Municipality is subject to claims and other lawsuits that arise in the ordinary course of business, some of which may seek damages in substantial amounts, including punitive or extraordinary damages. These claims may be covered by the Municipality's insurance up to a maximum of \$15,000,000 per occurrence. Liability for these claims and lawsuits are recorded to the extent that the probability of a loss is likely and it is estimable.

11. Contributions to Joint Board

Further to note 1 (a)(ii) the following contributions were made by the Municipality to:

	2010 \$	2009 \$
Niagara District Airport Commission	16,120	16,120

The Municipality's share of the net assets of the Niagara District Airport Commission is approximately 6%.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

12. Budget Figures

The approved operating budget for 2010 is reflected on the "Consolidated Statement of Operations and Accumulated Surplus". These numbers have not been audited but are presented for information purposes only. The budgets established for capital funds, reserves and reserve funds are on a project-oriented basis, the costs of which may be carried out over one or more years. As such, they are not directly comparable with current year actual amounts and have not been reflected. Budget figures have been reclassified to comply with PSAB reporting requirements.

13. Reserves and Reserve Fund

As at December 31, 2010, the Municipality has one obligatory reserve which has been reflected as overdrawn. This reserve, federal gas tax, was subject to budget transfers made to fund several now fully funded capital projects. In light of this balance, a plan is in place, which has been approved by Council, to fund the deficit either by rate charges or approved capital budget.

14. Segmented Reporting

The Municipality is a lower tier municipal government that provides a wide range of services to its citizens. Segmented information has been identified based on functional classification as categorized by the Financial Information Return. These classifications are as follows:

General Government

The mandate of this functional area is to provide political governance, administrative executive management and those expenses and revenues which are corporate in nature and cannot be easily apportioned to other departments. Reported in this functional area are departments such as Council, Clerks, CAO, Finance, Human Resources, Legal, Information Systems and Capital Assets.

Protection

Reported in this functional area are Fire and Building Services. The mandate of Fire Services is to provide emergency services through a range of services to protect the lives and property of the inhabitants of the Municipality. The mandate of Building Services is to inform and assist customers to ensure safe and orderly development and provide efficient delivery of building approvals, inspections and management systems.

Transportation

Reported in this functional area are Roads and Works. The mandate for Roads and Works is to provide quality road and traffic maintenance and operations to the residents and businesses of the Municipality. This area is also responsible for winter control.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

for the year ended December 31, 2010

14. Segmented Reporting - continued

Environment

Reported in this functional area are Sanitary, Storm and Water Systems. The mandate is to provide a safe and reliable water resource system and is responsible for the maintenance and operation of the systems and monitoring and administering environmental programs.

Health

Reported in this area is Cemetery Services. The mandate is to ensure the benefit and protection of each citizen who has purchased or has an interest in internment rights within each cemetery.

Recreation and Culture

Reported in this functional area are Parks, Recreation and Culture. The Parks department is responsible for the maintenance, improvement and beautification of various parks as well as the planning and construction of new parkland and open space. The Recreation and Culture departments are responsible for the delivery of various related programs and the provision of facilities as well as the support of groups and organizations throughout the Municipality.

Planning and Development

The Planning department creates the policy framework and implementation tools required to shape the future of the Municipality. The Development department is responsible for ensuring that the Municipality's land development standards are achieved on all development applications.

For each reported segment, revenues and expenses represent both amounts that are directly attributable to the segment and amounts that are allocated on a reasonable basis. The accounting policies used in these segments are consistent with those followed in the preparation of the consolidated financial statements. See note 12 for a discussion on the budgeted figures provided.

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE

SCHEDULE OF SEGMENTED REPORTING for the year ended December 31, 2010

	General	General	General									
	Government	Government	Government	Protection	Protection	Protection	Transportation	Transportation	[ran	ent	Environment	Environment
	2010	2010	5002	2010	2010	5005	2010	2010	5007	2010	2010	5002
	Budget	Actual	Actual	Budget	Actual	Actual	Budget	Actual	Actual	Budget	Actual	Actual
	643	69	€9	€3	69	€9	64	\$	↔	₩	₩	6/1
Revenues												
Taxation	8,015,270	8,609,473	7,972,240				,				,	
User fees and charges	218,440	295,832	112,499	651,620	521,696	735,291	1,117,100	935,670	950,738	6,971,773	6,670,126	5,789,961
Government grants	1,653,100	1,200,790	1,548,000	,	101,582		22,500	735,614	648,795	•	5,322	306,163
Other	1,142,825	1,430,092	1,378,677	15,200	143,262	170,356	25,200	888,638	1,262,368	73,800	702,425	635,901
Government business enterprise	-	856,883	1,875,006	•								
	11,029,635	12,393,070	12,886,422	666,820	766,540	905,647	1,164,800	2,559,922	2,861,901	7,045,573	7,377,873	6,732,025
Expenditures												
Salaries and wages	1,752,980	1,706,384	1,387,055	1,226,415	1,236,254	1,047,881	1,553,700	1,152,666	1,484,139	794,450	718,859	621,206
Operating materials and supplies	683,765	629,382	618,607	481,495	345,193	413,148	854,250	917,849	1,503,041	2,101,900	197,366	1,100,211
Contracted services	166,660	289,165	363,895	36,700	129,072	105,630	719,250	815,944	566,852	2,316,500	4,224,128	3,566,849
Rents and financial expenses	20,000	17,560	13,045	74,000	2,800		323,800	5,299		133,100		
Interfunctional transfers		(193,275)	(70,000)	1	174,000			(169,625)	(165,000)	,	176,000	235,000
External transfers		1		11,000	11,000	11,000	000'6		,	250,000		
Amortization	,	98,717	94,010	,	347,329	286,197	,	1,023,393	965,648	,	1,900,788	1,881,109
Debt service	,	ı	•		80,633	87,719	,			350,895	64,558	37,347
	2,623,405	2,547,933	2,406,612	1,829,610	2,326,281	1,951,575	3,460,000	3,745,526	4,354,680	5,946,845	7,281,699	7,441,722
	8,406,230	9,845,137	9,845,137 10,479,810	(1,162,790)	(1,559,741)	(1,559,741) (1,045,928)	(2,295,200)	(1,185,604) (1,492,779)	(1,492,779)	1,098,728	96,174	(709,697)

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THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE

SCHEDULE OF SEGMENTED REPORTING for the year ended December 31, 2010

	Health	Health	Health	Recreation/ Culture	Recreation/ Culture	Recreation/ Culture	Planning/ Development	Planning/ Development	Planning/ Development		Total	Total
	2010	2010	2009	2010	2010	2009	2010	2010	2009	2010	2010	2009
	Budget	Actual	Actual	Budget	Actual	Actual	Budget	Actual	Actual		Actual	Actual
	69	69	69	S	ы	69	\$		69		6/3	↔
Revenues												
Taxation						,	•			8,015,270	8,609,473	7,972,240
User fees and charges	253,600	278,503	216,522	066'906	856,126	731,944	230,300	431,600	236,834	10,349,823	9,989,553	8,773,789
Government grants	,	•		,	1,903,142	207,356	2,000	35,644	81,109	1,677,600	3,982,094	2,791,423
Other	006	9,779	10,172	26,500	393,120	1,199,117	13,050	178,603	819,262	1,297,475	3,745,919	5,475,853
Government business enterprise				,						•	856,883	1,875,006
	254,500	288,282	226,694	933,490	3,152,388	2,138,417	245,350	645,847	1,137,205	21,340,168	27,183,922	26,888,311
Expenditures												
Salaries and wages	149,660	171,504	145,408	1,356,120	1,756,763	1,816,015	763,270	704,724	634,152	7,596,595	7,447,154	7,135,856
Operating materials and supplies	96,075	137,500	116,583	871,350	1,137,431	1,003,465	80,735	113,325	765,024	5,169,570	3,478,046	5,520,079
Contracted services	5,030	67,712	1,491	25,625	32,331	53,675	61,850	674,494	70,843	3,331,615	6,232,846	4,729,235
Rents and financial expenses	40,500		,	180,190	1	•		,		771,590	25,659	13,045
Interfunctional transfers		58,874	,		12,900			,		,	58,874	•
External transfers		,	,	635,365	229,322	144,370			382,024	905,365	240,322	537,394
Amortization	,	9,504	9,504		567,533	569,188		3,131	3,131		3,950,395	3,808,787
Debt service				,	58,328	70,079		9,430	,	350,895	212,949	195,145
	291,265	445,094	272,986	3,068,650	3,794,608	3,656,792	905,855	1,505,104	1,855,174	18,125,630	21,646,245	21,939,541
	(36,765)	(156,812)	(46,292)	(2,135,160)	(642,220)	(1,518,375)	(660,505)	(859,257)	(717,969)	3,214,538	5,537,677	4,948,770

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SCHEDULES OF TANGIBLE CAPITAL ASSETS for the year ended December 31, 2010

		Cost				Accumulated Amortization	mortization		
	Balance, Beginning of Year	Additions	Disposals	Balance, End of Year	Balance, Beginning of Year	Amortization	Disposals	Balance, End of Year	Net Book Value
	\$	€5	8	€	₩.	€	ક્ક	\$	\$
General									i.
Land	2,520,429	1,526	1	2,521,955	000	100	100	4 000	2,521,955
Yard improvements	2,420,072	375,695	75,164	2,720,603	996,832	104,804	/5,164	1,026,472	1,094,131
Buildings and fixtures	16,753,726	85,427	7,222	16,831,931	5,598,834	463,151	90,706	6,055,279	10,776,652
Machinery and equipment	2,775,935	52,699	-	2,828,633	1,405,767	181,646	-	1,587,412	1,241,221
Vehicles	5,621,044	506,235	85,694	6,041,585	2,364,279	404,663	85,478	2,683,464	3,358,121
Information technology	517,935	138,317	2,840	653,412	358,004	74,697	2,434	430,267	223,145
Exterior lighting	391,193	19,274		410,467	202,794	12,436		215,230	195,237
Office furniture and equipment		24,655		206,171	175,556	7,465		183,021	23,150
Other	1,892,663	404,290	141,746	2,155,207	550,434	125,150	141,746	533,838	1,621,369
	33,074,513	1,608,118	312,667	34,369,964	11,652,500	1,374,012	311,529	12,714,983	21,654,981
Infrastructure									
Roads	20,999,919	1,104,406	16,893	22,087,432	7,715,336	547,809	15,929	8,247,216	13,840,216
Water	53,189,699	354,524	151,300	53,392,923	8,140,212	710,702	146,943	8,703,971	44,688,952
Sewer	80,457,372	228,540		80,685,912	14,691,979	1,152,742		15,844,721	64,841,191
Streetlighting	1,322,111			1,322,111	394,612	33,687		428,299	893,812
Signage	633,007	75,675	184,391	524,291	483,978	36,170	184,391	335,757	188,534
Bridges and culverts	977,157	504,266		1,481,423	566,572	27,040		593,612	887,811
Bike path and trailways	666,948	262,296		929,244	54,989	15,962		70,951	858,293
Guide rails	787,722	20,641		808,363	331,306	22,209		353,515	454,848
Sidewalks	1,835,435	71,902		1,907,337	364,333	30,062		394,395	1,512,942
	160,869,370	2,622,250	352,584	163,139,036	32,743,317	2,576,383	347,263	34,972,437	128,166,599
Work in Progress	2,230,444	6,251,505		8,481,949					8,481,949
December 31, 2010	196,174,327	10,481,873	665,251	205,990,949	44,395,817	3,950,395	658,792	47,687,420	158,303,529

See accompanying notes

SCHEDULES OF TANGIBLE CAPITAL ASSETS

for the year ended December 31, 2009

		Cost				Accumulated Amortization	mortization		
	Balance, Beginning of Year	Additions	Disposals	Balance, End of Year	Balance, Beginning of Year	Amortization	Disposals	Balance, End of Year	Net Book Value
	₩.	69	\$	8	89	89	€	S	ક્ક
General	2 520 429			2 520 429					2.520.429
Yard improvements	2,225,427	237,432	22,381	2,420,072	922,629	96,584	22,381	996,832	1,423,240
Buildings and fixtures	14,459,542	2,317,082	22,898	16,753,726	5,193,322	428,410	22,898	5,598,834	11,154,892
Machinery and equipment	2,636,682	152,728	13,475	2,775,935	1,236,851	180,135	11,219	1,405,767	1,370,168
Vehicles	5,499,794	696,680	575,430	5,621,044	2,562,486	374,148	572,355	2,364,279	3,256,765
Information technology	477,839	56,414	16,318	517,935	301,471	72,851	16,318	358,004	159,931
Exterior lighting	384,844	20,167	13,818	391,193	201,360	15,252	13,818	202,794	188,399
Office furniture and equipment				181,516	163,637	11,919		175,556	5,960
Other	1,	518,755		1,892,663	446,343	104,091		550,434	1,342,229
	29,739,575	3,999,258	664,320	33,074,513	11,028,099	1,283,390	686,859	11,652,500	21,422,013
Infrastructure									
Roads	20,708,327	291,592		20,999,919	7,184,731	530,605		7,715,336	13,284,583
Water	51,156,345	2,034,669	1,315	53,189,699	7,440,662	700,163	613	8,140,212	45,049,487
Sewer	79,974,833	482,539		80,457,372	13,545,351	1,146,628		14,691,979	65,765,393
Streetlighting	1,308,626	13,485		1,322,111	359,337	35,275		394,612	927,499
Signage	621,357	11,650		633,007	448,230	35,748		483,978	149,029
Bridges and culverts	942,491	63,932	29,266	977,157	580,085	15,749	29,266	566,572	410,585
Bike path and trailways	666,948			666,948	41,650	13,339		54,989	611,959
Guide rails	730,056	57,666		787,722	310,255	21,051		331,306	456,416
Sidewalks	1,520,541	314,894		1,835,435	337,494	26,839		364,333	1,471,102
	157,629,524	3,270,427	30,581	160,869,370	30,247,799	2,525,397	29,879	32,743,317	128,126,053
Work in Progress	2,789,875	(559,431)		2,230,444					2,230,444
December 31, 2009	190,158,974	6,710,254	694,901	196,174,327	41,275,898	3,808,787	898,889	44,395,817	151,778,510

See accompanying notes

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE SCHEDULE OF LIBRARY FUND ACTIVITIES

	2010 \$	2009
	Ф	\$
Revenues		
Development charges	20,000	30,000
Miscellaneous	45,449	44,501
Municipal grant	467,523	419,140
Provincial grants	25,276	45,562
Other grants	5,829	5,080
	564,077	544,283
Expenditures		
Amortization	131,652	140,163
Insurance	4,808	4,808
Maintenance	19,127	31,690
Memberships	400	614
Office supplies	28,407	14,225
Professional development	10	1,285
Professional fees	1,502	801
Program expenditures	3,450	3,507
Public relations	3,903	1,814
Rent	60,000	60,000
Telephone	2,327	2,222
Wages and benefits	331,028	322,103
Workshops	2,749	1,940
	589,363	585,172
Net Expenditures	(25,286)	(40,889)
Add: Amortization of Tangible Capital Assets	131,652	140,163
Less: Acquisition of Tangible Capital Assets	(76,873)	(53,605)
Transfers to Reserve Fund	(29,493)	(45,669)
Library Fund, End of Year		

Crawford, Smith and Swallow Chartered Accountants LLP

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INDEPENDENT AUDITORS' REPORT - TRUST FUNDS

To the Members of Council, Inhabitants and Ratepayers of The Corporation of the Town of Niagara-on-the-Lake

We have audited accompanying financial statements of the trust funds of The Corporation of the Town of Niagara-on-the-Lake, which comprise the statement of financial position as at December 31, 2010 and the statement of financial activities and changes in fund balances for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the trust funds of The Corporation of the Town of Niagara-on-the-Lake as at December 31, 2010 and the continuity of trust funds for the year then ended in accordance with Canadian generally accepted accounting principles.

Niagara-on-the-Lake, Ontario August 15, 2011

CRAWFORD, SMITH AND SWALLOW CHARTERED ACCOUNTANTS LLP

LICENSED PUBLIC ACCOUNTANTS

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE

STATEMENT OF FINANCIAL POSITION - TRUST FUNDS

December 31, 2010

	Totai \$	Subdividers' Deposits \$	Cemetery Perpetual Care	Greening Reserve	OSUM 2011 Conference \$	NDSS \$
Assets Cash Interest receivable	713,959	24,786	686,064	3,109		
Due from (to) operating fund Long-term receivables Prepaids	698,953 11,219 18,066	720,427	639 11,219		(10,223)	(11,890)
	1,442,225	745,238	697,922	3,112	7,843	(11,890)
Fund Balances Deferred revenue Fund balances	13,449 1,428,776 1,442,225	745,238	697,922	3,112	13,449 (5,606) 7,843	(11,890)

THE CORPORATION OF THE TOWN OF NIAGARA-ON-THE-LAKE

STATEMENT OF FINANCIAL ACTIVITIES AND CHANGES IN FUND BALANCES - TRUST FUNDS

	Total \$	Subdividers' Deposits \$	Cemetery Perpetual Care \$\$\$\$\$\$	Greening Reserve \$	OSUM 2011 Conference \$	NDSS \$
Balance, Beginning of Year	1,463,119	820,125	648,288	3,107		(8,401)
Receipts Donations Perpetual care agreements Deposits Interest earned - other	12,814 49,634 302,896 6,953	302,896	49,634	25		12,814
	372,297	303,070	56,388	25		12,814
Expenditures Deposits refunded Services installed Lord Mayor fundraiser	130,506 247,471 5,000	130,486 247,471		20		5,000
raining, membership and advertising Sport equipment Interest transferred to cemetery maintenance	8,809 8,100 6,754		6,754		5,606	3,203
	406,640	377,957	6,754	20	5,606	16,303
Balance, End of Year	1,428,776	745,238	697,922	3,112	(2,606)	(11,890)

NOTES TO FINANCIAL STATEMENTS - TRUST FUNDS

for the year ended December 31, 2010

1. Significant Accounting Policies

The financial statements of the Municipality's trust funds are the representations of management prepared in accordance with local government accounting standards established by the Public Sector Accounting Board ("PSAB") of the Canadian Institute of Chartered Accountants.

(a) Basis of accounting

- (i) Revenue and expenditures are reported on the accrual basis of accounting.
- (ii) The accrual basis of accounting recognizes revenues as they become available and measurable; expenditures are recognized as they are incurred and measurable as a result of the receipt of goods or services and the creation of a legal obligation to pay.